

Ranger® – Debunking the Myths



- **MYTH #1: Ranger does not support every feature of every scanner.**
Ranger supports every feature of which we are aware. When a new feature is brought to our attention, Silver Bullet fills the gap as quickly as possible.
 - Engineers remark that with Ranger they can add support for a new scanner in a few hours instead of weeks or months.
- **MYTH #2: Ranger limits scanner functionality.**
Absolutely not true! Ranger supports all known features.
- **MYTH #3: Ranger makes all scanners generic and a commodity.**
Not true. Ranger makes the process of integrating to all scanners generic while allowing for the unique features of each OEM's native API.
- **MYTH #4: Ranger pricing is too high.**
The average royalty Silver Bullet receives for most desktop scanners is about the cost of a business lunch. Volume discounts can reduce the price to less than ½ of that. The returns on investment are numerous:
 - Faster time to market for scanners and software applications.
 - Immediate support for multiple scanners.
 - Lower engineering costs for application companies.
 - Engineering resources can be directed at higher priority projects (new product features) instead of maintaining scanner interfaces.
- **MYTH #5: Check scanners do not need a common interface.**
Other industries have benefited from standard interfaces, why not check scanners? Examples are imaging devices, PCs, Open Source software, ATMs, etc...Check 21 is built upon the idea that all institutions and businesses will eventually be able to seamlessly exchange images and data. Silver Bullet makes this less time-consuming and more cost-effective.

Other Facts

- Canon and Kodak include Ranger **at no charge**
- **Volume discounts are available** – call for details

Resellers

- **OEMs** – Canon, Epson, Kodak, Panini
- **Software companies** – over 100. Call for details.
- **Asset management companies** – Benchmark, BLM

Scanners supported

